



Bristol-Myers Squibb Pharmaceuticals Limited

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Date as postmark

Dear Dispensing Customer

BMS UK distribution changes – Community Pharmacy and Dispensing Doctors

Bristol-Myers Squibb Pharmaceuticals (including Mead Johnson Nutritionals) wishes to announce that it will use just two wholesalers for most of its products from 1 August 2009: AAH Pharmaceuticals Limited and Alliance Healthcare (Distribution) Limited.

This change only applies to England, Wales and Scotland. Our arrangements in Northern Ireland remain unaffected (i.e. Movianto, Northern Ireland will continue to distribute to wholesalers and hospitals in Northern Ireland).

This announcement follows a review of Bristol-Myers Squibb's arrangements for the distribution of its medicines in the UK in the context of wider industry changes and is aimed at ensuring a more efficient, streamlined supply chain for our medicines.

As a result of this review, AAH Pharmaceuticals Limited and Alliance Healthcare (Distribution) Limited have been selected to distribute the majority of our medicines to community pharmacies and dispensing doctors with effect from 1 August 2009. However Bristol-Myers Squibb will continue to supply a few selected products direct to dispensing customers and homecare companies using its own logistical arrangements. For details of which products are supplied by our selected wholesalers and which are supplied directly by Bristol-Myers Squibb, please see the Product Distribution Guide overleaf.

The selected wholesalers already distribute most of Bristol-Myers Squibb and Mead Johnson's products to dispensing customers and they are committed to maintaining the existing high service levels that customers receive.

If you have any queries related to these changes, please contact our Freephone "Distribution Changes" Customer Services Number on **0800 731 9902**.

Yours sincerely

Martin Dobson
Senior National Business Manager
Distribution and Pharmacy

Bristol-Myers Squibb Product Distribution Guide

Supply by Wholesaler					Direct Supply			
Brand	Generic	Strength	EAN	PIP	Brand	Generic	Strength	EAN
ABLIFY	aripiprazole	5mg	5012712003472	3126091	AZACTAM	eztreonam	500mg	5012712001126
ABLIFY	aripiprazole	10mg	5012712003335	3051489	AZACTAM	eztreonam	1g	5012712001102
ABLIFY	aripiprazole	15mg	5012712003373	3051471	AZACTAM	eztreonam	2g	5012712001119
ABLIFY	aripiprazole	30mg	5012712003410	3051463	ETOPHOS	etoposide phosphate	pd for inj	5012712002192
ABLIFY OS	aripiprazole	1mg/ml	5012712003683	3224722	ORENCIA	gabacept	250mg	5012712003779
ABLIFY ODT	aripiprazole	10mg	5012712003601	3224706	REYATAZ	atazanavir	150mg	5012712003564
ABLIFY ODT	aripiprazole	15mg	5012712003618	3224714	REYATAZ	atazanavir	200mg	5012712003571
ABLIFY IM	aripiprazole	7.5mg/ml	5012712003755	3369261	REYATAZ	atazanavir	300mg	5012712003581
ADCORTYL	triamcinolone acetonide	50mg/5ml	5012712000037	0003376	SPRYCEL	dasatanib	20mg	5012712003823
ADCORTYL	triamcinolone acetonide	10mg/ml (5x Amp)	5012712000044	0044792	SPRYCEL	dasatanib	50mg	5012712003830
ADCORTYL-IN-ORABASE	triamcinolone acetonide	5g (10x Tube)	5012712001980	2175958	SPRYCEL	dasatanib	70mg	5012712003847
AMKIN	amikacin	100mg/2ml	5012712005001	0333922	SPRYCEL	dasatanib	100mg	5012712003946
AMKIN	amikacin	500mg/2ml	5012712005018	0333914	SUSTIVA	efavirenz	50mg	5012712003069
ANGETTES	aspirin	75mg	5012712002246	2545945	SUSTIVA	efavirenz	200mg	5012712003052
BARACLUDE*	entecavir	0.5mg	5012712003670	3229390	SUSTIVA	efavirenz	600mg	5012712003144
BARACLUDE*	entecavir	1mg	5012712003687	3229382	SUSTIVA OS	efavirenz	30mg/ml	5012712003137
BARACLUDE	entecavir	0.05mg/ml	5012712003694		VEPESD	etoposide	50mg	5012712005209
BAXAN	cefadroxil monohydrate	500mg	5012712003212	2878165	VEPESD	etoposide	100mg	5012712005166
BAXAN OS	cefadroxil monohydrate	125mg/5ml	5012712005230	0341123	VIASPAN	cold storage solution		5012712003083
BAXAN OS	cefadroxil monohydrate	250mg/5ml	5012712005254	0355727	VIDEX	didanosine	25mg	5012712001690
BAXAN OS	cefadroxil monohydrate	500mg/5ml	5012712005281	0197178	VIDEX EC	didanosine	125mg	5012712002376
CAPOTEN	captopril	12.5mg	5012712002130	2377892	VIDEX EC	didanosine	200mg	5012712002383
CAPOTEN	captopril	25mg	5012712000099	0047928	VIDEX EC	didanosine	250mg	5012712002390
CAPOTEN	captopril	50mg	5012712000129	0048116	VIDEX EC	didanosine	400mg	5012712002406
CAPOZIDE	captopril/hydrochlorothiazide	50mg/25mg	5012712001140	0002816	ZERT OS	stavudine	200mg	5012712002123
FLORINEF	fludrocortisone acetate	0.1mg	5012712003782	3305315	ZERT	stavudine	20mg	5012712002093
FUNGILIN LOZ	amphotericin	10mg	5012712001416	474122	ZERT	stavudine	30mg	5012712002109
FUNGIZONE IV	amphotericin	50mg	5012712000358	0105858	ZERT	stavudine	40mg	5012712002116
FUNGIZONE Tissue Culture	amphotericin	50mg	5012712000365	0105866				
HYDREA	hydroxycarbamide	500mg	5012712000419	0125260				
KEVALOG	triamcinolone acetonide	40mg/ml	5012712000484	0144162				
KEVALOG	triamcinolone acetonide	80mg/2ml	5012712000471	0144170				
KEVALOG	triamcinolone acetonide	40mg/ml (5x Amp)	5012712000488	0049973				
LIPSTAT	pravastatin	10mg	5012712001478	0342576				
LIPSTAT	pravastatin	20mg	5012712001485	0342600				
LIPSTAT	pravastatin	40mg	5012712002178	2396778				
MEGACE	megestrol acetate	160mg	5012712005636	0210179				
NALOREX	naltrexone	50mg	5012712002901	2492254				
NYSTANOS	nystatin	30ml	5012712000815	0321950				
PERFALGAN*	paracetamol	1g	5012712003533	3059433				
PERFALGAN PAED*	paracetamol	0.5g	5012712003595	3171121				
QUESTRAN DYE FREE	colestyramine	9g	5012712002710	2860625				
QUESTRAN LIGHT	colestyramine	4g	5012712002727	2858793				
SOTOCOR	sotalol	160mg	5012712005322	0409813				
SOTOCOR	sotalol	80mg	5012712005308	0240580				
SOTOCOR IV	sotalol	40mg/4ml	5012712005100	0450635				
STARIL	fosinopril	10mg	5012712001928	0342915				
STARIL	fosinopril	20mg	5012712001935	0342998				
Mead Johnson								
ENFAMIL AR		400g	5012712005681	2255271				
ENFAMIL LACTOFREE		400g	5012712003892	2414605				
NUTRAMIGEN 1		400g	5012712005407	0198861				
NUTRAMIGEN 2		400g	5012712003274	2987766				
NUTRAMIGEN AA		400g	5012712003786	3383304				
PREGESTIML		400g	5012712005391	0434050				

* Please note Baraclude 0.5mg and 1mg continue to be exclusively available from Alliance Healthcare