

**Confidential & Commercially Sensitive**  
**Symbicort (budesonide/formoterol) update for Dispensing Practices**

02 March 2018

Dear Dispensing Manager

On January 1<sup>st</sup> this year, AstraZeneca aligned the NHS list price of all Symbicort strengths & devices to £28.00 (Turbohaler 100/6, 200/6, 400/12 and pMDI 200/6).

In light of this and as part of our continued commitment to dispensing practices, I am informing you of a new discount structure AstraZeneca are introducing for dispensing practices.

For all dispensing practices, as of 1<sup>st</sup> April 2018:

- A discount of 5% off the list price will apply to the first 52 packs of Symbicort purchased through AstraZeneca supply chain agents in a calendar quarter.
- Where more than 52 packs are purchased in a quarter, a discount of 35% off the list price will apply to each additional pack purchased over the first 52 (ie pack 53 and above).
- For the purposes of the discount, the quarterly volume purchased includes all strengths of Turbohaler & the pMDI.

The first calendar quarter runs from 1<sup>st</sup> April until 30<sup>th</sup> June 2018.

All packs will be purchased at 5% discount off the list price through your usual supplier and the additional discount on packs 53 and above will be calculated at the end of the quarter & rebated retrospectively. I will write to you shortly with further details of the process by which the rebate will happen. AstraZeneca's terms and conditions of supply will continue to apply to all sales.

If you have any queries, please contact your Dispensing Account Specialist in the first instance or Commercial Sales Manager, Julian Porter ([Julian.porter@astrazeneca.com](mailto:Julian.porter@astrazeneca.com)).

Kind Regards



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